

Dulwich Festival Fundraising Consultant



Role:

Dulwich Festival is an annual arts celebration taking place over 10 days in May. It attracts over 50,000 visitors, 300 artists and 500 performers. The festival aims to be a catalyst for creative opportunities, nurturing a thriving and inclusive community, with a commitment to valuing Dulwich and our environment sustainably over time.

We seek a consultant to support the Director and Trustees to undertake a new fundraising project for festivals live in 2025-2027. This consultancy will include:

- Advising on possible grants available for application taking into account our timelines, geographical reach, creative output and our community demographics.
- Supporting the Festival Director and Finance Director to decide on which grants to then apply for and to construct those applications with the input of the Festival Director, Finance Director and Head of Programme.
- Working alongside the Festival Director to find new avenues for fundraising (through sponsorship, donations, sales or other methods) to support the work of the festival
- Working with our Head of Programme and Marketing Coordinator to ensure all events are being sufficiently evaluated and appropriate data is being collected.

Skills & Interests:

We are looking for someone who

- Has experience of public body and Trusts & Foundations fundraising at a local or national level for a charity, arts or community organisation.
- Ideally has experience and/or understanding of public facing, community, arts projects.
- Is a good communicator in writing and in person, and can succinctly lay out options for our director and board to assess, as well as write applications

Commitment:

This project is anticipated to take place from October 2025. The team works remotely, with no office space available. The Consultant would be required to work from home from their own computer / phone equipment, and to attend meetings locally.

Remuneration:

The Dulwich Festival team is a freelance and mainly voluntary one. We can pay the Fundraising Consultant a small fee to be discussed when the scope of the project is determined, based on a percentage of funding secured. There is no employment relationship with Dulwich Festival. An invoice will be required for this payment.